

Factory Audit

telchina

Client: Brynjar

Seller: Yangzhou Dawn Imp & Exp Co., Ltd

Factory: Changzhou Changjie Electric Vehicle

Co., Ltd



INFORMATION SUMMARY

Seller Name: YAN ZHOU DAWN IMPORT & EXPORT CO., LTD

In Chinese: 扬州多恩进出口有限公司

Seller Address: Room 912, 915.Moon building.No. 243.Weiyang RD. Development

district. Yangzhou city, Jiangsu province. China.

Phone: 0086-514-87963480 Fax: 0086-514-87961255 Website: www.yzdawn.com

Does the address match with the information provided by the customer

Υ	ES	NO X

If NO explain why not

Johnson who is the sales manager from Yangzhou Dawn Import and Export Co., Ltd collect our inspector to a factory which located in Changzhou city. But actually this manufacturer whom we audit does not belong to Yangzhou Dawn Import and Export Itd.

PERSONNEL PARTICIPATING IN FACTORY AUDIT				
NAME	Position			
Johnson	General Manager			
	/			
	Change Common States St.			

Inspector Opinion:

	VERY HIGH RISK	
Diels Level	HIGH RISK	X
Risk Level	MEDIUM RISK	
	Low RISK	

Please note that the Inspector Opinion should be used in conjunction with other information

MARK THE LEVEL WITH AN X

Name of Factory Audited: Yangzhou Dawn Import & Export Co., Ltd



	Inspecto	or Information	
Inspector Name	Mr.Wu Chenglun		

RISK ASSESSMENT

Scope of Audit:

To evaluate the Risks associated to purchase goods with the conducting business of this supplier.

- Product Quality requirements (should be stipulated clearly in a contract).
- Is the Manufacturer Sub Contracting the manufacturer of Parts (If so What)
- What Control Process are in place for these subcontracted parts
- Does the Manufacture purchase any completed product from other Suppliers?
- Photo of Owner/ Factory Manager

Summary / Recommendation:

Please provide a general evaluation, advise the points that represents a risk.

- Yangzhou Dawn is an approved trading company registered in Jiangsu Province.
- The real manufacturer's name is Changzhou Changjie Electric Vehicle Co., Ltd. (Abbr:CCEV)
 The location is in Changzhou city. approx 2 hours. www.cjvcc.com
- There is no evidence to prove that <u>CCEV</u> has business cooperation or partner relationship with Yangzhou Down..
- CCEV Specializes in manufacturing of electric cars, and they purchase some accessories from their cooperative partners and assemble them in this factory.
- CCEV is an electric car manufacturer with export license and 100% of products to be exported to abroad
- I saw the products samples required were being manufactured and other finished products in the factory and warehouse.
- The manufacturers' contracts signed with foreign customers are only in English. To reduce business risks, the contracts should be in both English and Chinese versions.
- For any defective products caused by the manufacturer, they'll be responsible for the loss, but no contracts concerned were signed. So this point should be included into the contract.
- They don't ask for quality certificates of Raw Materials from their sellers.
- The factory did not provide inspector certificate for ISO90001, due to some related people not in office today, But they show inspector some quality documents for review.
- Yangzhou Dawn did not have any relationship with CCEV. Yangzhou Dawn showed inspector a
 cooperation agreement with CCEV, but there is not stamp on the agreement. So the agreement did
 not have any legal validity
- Yangzhou Dawn provided the COC certificate, but they covered the manufacturer name etc inportant



information.

Yangzhou Dawn is a international trading company. Recommanded to cooperate with CCEV directly

Strengths

- CCEV is a professional supplier in electric cars they have 12 years' experience.
- Yangzhou Dawn and CCEV have abundant experience in export business.
- CCEV have a large workshop for the electric car manufacture.
- Mr.Liu who is the manager from manfacturer can speak English.

Opportunities for Improvement:

- CCEV have kept a good file of QC record. Hopely the QC record is not only for show. The QC system must be strictly treated.
- Zhang (张晓健) who is the QC manager should be closely in touched during the production time.
- MR.Wang (王干兵) who is the production manager should be closely in touch during the production time.
- The workshop should be cleaner and organized in better order.





	General information				
1	Is this Factory Selling the goods to the Client?	YES X	NO		
	Is this Factory using its own Exporting license to export the goods to the Client?	YES X	NO		
2	Trading Company Name	Yangzhou Dawn Import & Export C	o., Ltd		
	Trading Company Name in Chinese	扬州多恩进出口有限公司			
	Trading Company Business License Number	321091000037851			
	Address on Business License In Chinese	Room 912, 915.Moon building.No. district. Yangzhou city, Jiangsu prox江苏省扬州市开发区维扬路 243 号	vince. China.		
	Is this the same address as visited	YES	NO X		
	If "No" what is the address visited	No.8, Qinling Road, Sanjing Industr	y Park, Xinbei District, Changzhou city		
	In Chinese	常州市新北区三井工业园秦岭	路8号		
	Trading Company Export License Number	3200696753800			
	Bank Account Details	The seller did not provide			
	Year of Trading Company Foundation	09 th Nov, 2009			
	Trading Company Agent Name	Yao Lin			
	Trading Company Agent Name in Chinese	姚林			
	Identity Card Number of Agent	321084 <mark>19</mark> 80031 <mark>58</mark> 014			
3	Factory Name	Changzhou Changjie Electric Vehic	cie Co., Lta		
	In Chinese	常州常捷电动车有限公司	Doub. Windowi Dintrint. Channels and air.		
	Factory Address	, ,	y Park, Xinbei District, Changzhou city		
	In Chinese	常州市新北区三井工业园秦岭	路 8 号		
	Phone	+86-519-85111780			
	Fax	+86-519-85110666			
	Website	WWW.cjvcc.com			
	Date of Foundation	30 th Oct, 2000			
	Date of moving to current location	N/A			
	Factory Business License Number	320407000024961			
	Address on Business License	No.8, Qinling Road, Sanjing Industry Park, Xinbei District, Changzhou city			
	In Chinese	常州市新北区三井工业园秦岭	:路 8 号 		
	Is this the same address as visited	YES X	NO		
	Export License Number	The manufacturer did not provide) }		
	Bank Account Details	The manufacturer did not provide	2		
	Legal Status / Factory Owner Name	Zou Guojin			
4	Factory Owner Name in Chinese	邹国金			



	Identity Card Number of Owner	Refused to provide	think chinathink tol
	Factory Sales Manager Name	Did not meet in the factory	
	Factory Sales Manger Name in Chinese	Did not meet in the factory	
	Identity Card Number of Sales Manager	Refused to provide	
	Number of Years using Trading Company	2 years	
	Factory Manager	Wang Qianbin	
	Factory Manager Name in Chinese	王千兵	
5	English Speaking Sales	4	
	English Writing Sales	4	
	English Speaking Technical	4	
	Total Number of Office Staff	15	
	Total number of Factory Workers	96	
6	Main products Produced by Factory	Electric car	
7	Domestic Market Sales (%)	0 %	
	Export Market Sales (%)	100 %	
	Countries Exported to	USA, Slovenia, Finland, Saudi A	Arab, Aruba
	No of Containers exported (last 12 months)	45	
	Can the Factory Provide Evidence?	YES	NO X
	No of New International Clients last 12months	12	
	Can the Factory Provide Evidence?	YES	NO X
8	Annual Turnover for the	2009: USD1,200,000	1 ()
	Past 3 years (according to Factory)	2010: USD1,800,000	
	rasto yours (according to ractory)	2012: USD2,300,000	
	Can the Factory Provide Evidence?	YES	NO X
9	Computer	30 Unit	is
	Digital Camera	YES X	NO
	Internet	YES X	NO
	Scanner	YES X	NO
	English speaker	YES X	NO
	Video Meeting Facilities	YES	NO X
10	Other Information		



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Questionnaire	Evidence	Yes- w / Evidence	Yes -No Evidence	No
Section A. QUALITY CONTROL FAILURE COST				
Is there a quality manual running in the company meeting Quality Assurance Systems such as ISO 90001?		X		
Will the supplier sign a contract to pay the cost of amendment, reparation or re-testing the product or part in case any defective appears?			X	
- Will the supplier sign a Contract to agree to pay this cost?			X	
- Does the supplier have any evidence of a signed contract agreeing to pay this cost?			X	
Will the supplier pay for the sorting fees at the client's facility in event non-conforming parts are found?				X
- Will the supplier sign a Contract to agree to pay this cost?	· hin			X
- Does the supplier have any evidence of a signed contract agreeing to pay this cost?		И		X
Will the supplier pay the cost to rework the non- conforming parts if they can be repaired?			X	
- Will the supplier sign a Contract to agree to pay this cost?	na china dhine		X	
- Does the supplier have any evidence of a signed contract agreeing to pay this cost?			X	
If parts are rejected at the client's facility, will the supplier replace the pieces with an equal quantity on an Free of Charge basis?			X	
- Is there evidence the supplier has provided free replacement pieces in the past?				x
Will the supplier sign a contract to provide free replacement parts?				X
- Does the supplier have evidence of a signed contract?				X
Will the supplier pay for the cost of a rejected assembly if it fails due to the non-conforming quality of the part purchased from the supplier?			X	
- Is there evidence the supplier has paid the costs to a client?				X



Will the supplier sign a contract to pay the costs of rejected assemblies?	X	
- Does the supplier have evidence of a signed contract?		X





Questionnaire	Evidence	Yes- w / Evidence	Yes -No Evidence	No
Section B. NEW PART INTRODUCTION - TIMING PLAN				
Does the company have written procedures for how to introduce a new part into manufacturing? This should include the use of:				X
- Process Flow Diagram			X	
- Control Plans / Inspection Instructions			X	
- Gages & Test Equipment - purchase			X	
- Tooling Tryout				X
Can the supplier develop and monitor a New Part Introduction Timing Plan?				X
- Give examples of how this is done.				



Questionnaire	Evidence	Yes- w / Evidence	Yes -No Evidence	No
Section C. PRODUCT TESTING				
Will the supplier pay for independent tests of initial samples?			X	
- Is there evidence the supplier has paid the testing cost? Note: test can be functional, material, and/or safety.				X
Will the supplier pay transportation costs to deliver samples to independent test facility?				X
- Is there evidence the supplier has paid the transportation cost?				X
Can the Supplier provide evidence/reports showing the product produced has met the Clients test requirements?				X
- Will the supplier sign a Contract to agree to conduct these tests and provide evidence?	2011		X	
- Does the supplier have any evidence of a signed contract agreeing to provide these tests and reports?			d	X
Will the supplier pay for independent checks of samples of the clients order?				X
- Will the supplier sign a Contract to agree to pay this cost?	ent chiesa is			X
- Does the supplier have any evidence of a signed contract agreeing to pay this cost?				X
Will the supplier pay for independent re- checks of samples of the clients order?				X
- Will the supplier sign a Contract to agree to pay this cost?				X
- Does the supplier have any evidence of a signed contract agreeing to pay this cost?				X



Questionnaire	Evidence	Yes- w / Evidence	Yes -No Evidence	No
Section D. COSTUMER COMPLAINTS				
Does the supplier have a written procedure to address client complaints				X
- Evidence of the procedure				X
Does the supplier have a written record of client complaints			X	
- Evidence of the report				X
How often is the report reviewed by Senior Management & analyzed for improvements?				X
- Evidence of improvement planning				X



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Questionnaire	Evidence	Yes- w / Evidence	Yes -No Evidence	No
E. PRODUCT FAILURE COSTS				
Will the supplier pay the shipment costs if it is agreed to return reject parts to China?				X
- Is there evidence the supplier has paid the shipment costs?				X
- Will the supplier sign a Contract to pay the Shipment Return Cost?				X
 Does the supplier have any evidence of a signed contract agreeing to pay the Shipment Return Cost? 				X
If the parts are not to be returned to China, will the supplier pay the cost to dispose of the material?				X
Is the client's reject notice, inspection report and photographs sufficient evidence for the supplier to accept the reject claim?	:	_		X
- Does the Supplier require any more evidence?			X	
- Is there evidence the supplier has paid the disposal costs in the past?	~ I I I I I		٠	X
- Is there any past evidence of the supplier accepting the client's information?				X
- Will the supplier sign a Contract to pay for the Disposal Cost?	Charles Charles 1		X	
- Does the supplier have evidence of a signed contract?				X
Will the supplier pay air freight cost if the client needs the replacement parts urgently due to rejections?				X
- Is there evidence the supplier has paid the air freight?				X
Will the supplier sign a contract to pay the Air Freight cost?				X
- Does the supplier have evidence of a signed contract?				X
Will the supplier pay Land freight Cost if the client needs the replacement parts urgently due to rejections?			X	
- Is there evidence the supplier has paid the Land freight?				X



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Will the supplier sign a contract to pay the Land Freight cost?		X
- Does the supplier have evidence of a signed contract?		X
If the landed product fails to meet the client's specifications, will the supplier pay to air freight for replacement or spare parts?		X
- Is there evidence the supplier has paid that cost before?		X
- Will the supplier sign a contract to pay the Replacement Freight cost?		X
- Does the supplier have evidence of a signed contract?		X
If the landed product fails to meet the client's specifications, will the supplier pay Land freight for Replacement or spare parts?		X
- Is there evidence the supplier has paid the Land freight?		X
- Will the supplier sign a contract to pay the Land Freight cost?		X
- Does the supplier have evidence of a signed contract?		X
Will the supplier pay for costs of re- loading or re-packing parts, if the supplier's standard packaging collapses or breaks during transportation and cannot be unloaded/stored in the usual way?	X	
- Is there evidence the supplier has paid this cost to a client in the past?		X



Questionnaire F. ON TIME DELIVERY	Evidence	Yes- w / Evidence	Yes -No Evidence	No
Does the supplier have a written				
procedure to monitor of On Time Delivery for all clients?		X		
- What is their current On-Time Delivery as a % of their orders			100%	
Is the report analyzed to improve delivery performance?				X
- Evidence of improvement planning				X
- Will the Supplier accept penalties for missed delivery dates?				X
- Will the supplier sign a Contract to agree to the delivery date?			X	
- Does the supplier have any evidence of a signed contract agreeing to delivery dates?	le bir	٦		X
Will the supplier pay for the air freight of production parts if the parts are urgently required due to the supplier's failure to meet the agreed shipment date?				X
- Is there evidence the supplier has paid the cost?	thenk chees t			X
Will the supplier compensate the Client for the cost of stopping or pausing the client's assembly line or operation due to the supplier's failure to meet the agreed shipment date?			X	
- Is there evidence the supplier has paid this cost in the past?				X
Will the supplier sign a contract to pay the cost of stopping production?				X
- Does the supplier have evidence of a signed contract?			_	X



Marked with an X the actions applied with documental evidence 1. Management Responsibility		2. Purchasing		3. Inspection and Testing	
A. Quality Policy	X	A. Subcontractor evaluation	X	A. Appearance, if applicable	X
B. Organization	X	B. Incoming QC	X	B. Accredited Laboratories	No
- Quality Planning		-Product Identification or Traceability	X	-Inspection, Measuring & Test Equipment	
A. Cross Functional Terms	X	- Process Control		A. Measurement Systems Analysis	X
B. Feasibility Reviews	No	A. Process Monitoring	No	B. Inspection & Test Status	X
C. Control Plans	X	B. Capability/Performance Indices	X	-Control of Nonconforming Product	
- Contract Review	X	C. Verification of Set-ups	X	A. Control of Reworked Product	No
- Document/Data Control	X	D. Process Changes	No	B. Corrective and Preventive Actions	X
		E. Planned Preventive Maintenance	X	C. Handling, Storage, Packaging and Delivery	X
				D. Control of Quality Records	X
				E. Internal Audits	No
				F. Training	X
				G. Statistical Techniques	No



Photos of Factory License Information





Photos of Individuals







Photo of Factory Owner ID Card

Photo of Factory Sales Manager ID Card

Photo of Trading Company Agent ID Card (If Applicable)



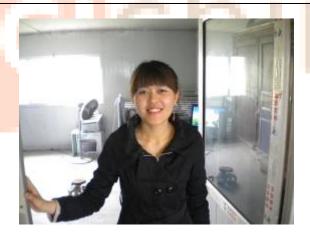




Photo of Factory Owner Business Card

Photo of Factory Sales Manager Business Card

Photo of Trading Company Agent Business Card (If Applicable)

Name of Factory Audited: Yangzhou Dawn Imp & Export Co., Ltd



Photos of Quality Control Certificates



Name of Factory Audited: Yangzhou Dawn Imp & Export Co., Ltd



Photos of Exporting Records



Name of Factory Audited: Yangzhou Dawn Imp & Export Co., Ltd



Outside Factory Photos







Factory Street View

Factory Gate

Inspector Standing at Factory Gate







Factory Gate Plate

Outside Building Photo 1

Outside Building Photo 2



Workshop and Warehouse Photo







CCEV Workshop 1

CCEV Workshop 2

CCEV Warehouse







Hardware workshop

Place for the new assemble line in CCEV

Painting workshop



Offices Photos







CCEV Test Laboratory

CCEV Financial Department

Meeting Room







Sales office 2

Administration Office 2

Quality Control Office 2



Machines Photos







Machinery



Machinery



Machinery



Machinery

Machinery

Machinery



Current Production Photos







CCEV Assembly line

CCEV Assembly semi-finished product

CCEV underpan line







CCEV Assembly semi-finished product



CCEV Assembly semi-finished product

Name of Factory Audited: Yangzhou Dawn Imp & Export Co., Ltd



Raw Materials & Purchased Parts Photos





Other Photos





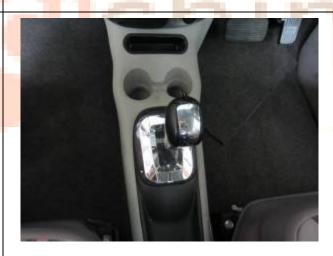


Sample











Sample

Sample

Sample









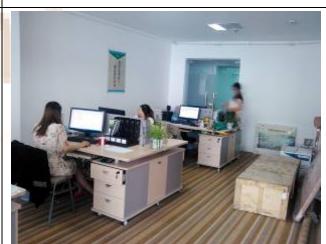
The trading company located in this building

Trading company gate

Trading company gate







Trading company office

Trading company office

Trading company office

Name of Factory Audited: Yangzhou Dawn Imp & Export Co., Ltd